



**GTE Service Corporation**

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July 10, 1998

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FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Ms. Magalie R. Salas  
Secretary  
Federal Communications Commission  
1919 M Street, N.W., Room 222  
Washington, DC 20554

**Ex Parte: Implementation of the Local Competition Provisions in the  
Telecommunications Act of 1996 – CC Docket No. 96-98**

Dear Ms. Salas,

Today, representatives of GTE met with Paul Gallant of Commissioner Tristani's office and Richard Welch of the Office of General Council to discuss reciprocal compensation for calls to Internet service providers. We discussed positions GTE has taken in comments in the docket indicated above. The attached was used in the discussion.

If you have any questions regarding this filing, please call me at (202) 463-5293.

Sincerely,

W. Scott Randolph  
Director - Regulatory Matters

Attachment

cc: Paul Gallant  
Richard Welch

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## Services for Internet Service Providers

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### **A New Concept in Incoming Telephone Service Offers ISP's These Benefits**

Better Service, Lower Costs, More Customers

Get Paid for Offering FREE Internet Access

Local Access Numbers Everywhere in Northern or Southern  
California

With No Mileage Charges

Multiple Simultaneous Calls On Every Number - No  
Hunting Charges

Service From a Major California Based Telephone Company

100% Compatible With 56Kbps Modems (based on manufacturer's  
information)

### **Better Service, Lower Costs, More Customers**

If someone could help you:

- Improve your level of customer service while spending less
- Increase your "local telephone number" coverage while reducing your phone bill
- Expand your service offering into new geographic areas at a minimal cost
- Offer FREE Internet access and get paid for it
- Offer 56Kbps dial up service at a very reasonable cost

Would that interest you?

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**Pac-West allows all of the above and more! If that interests you,  
please read on...**

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### **FREE Internet Access**

Would the ability to advertise and offer FREE Internet access to your customers, while getting paid approximately the same per hour of use as you receive on your high usage \$19.95 per month Internet access help you get new customers?

Would that interest you?

### **No Mileage Charges**

Would foreign exchange type service that offers a local call from virtually any city in Northern or Southern California for only \$10 per month with NO per minute charges and NO mileage costs, help you get more sales and more profits?

Would that interest you?

### **Multiple Simultaneous Calls**

What if each telephone number your customers dial could carry multiple simultaneous calls for the same single \$10 a month charge? What if any additional trunks needed to carry your calls to the telephone company's switch were added without you having to ask, and without any charge to you? Would that increase your level of service, decrease your customer complaints and save you money?

Would that interest you?

### **Better Service with Fewer Modems**

What if all your calls from all over Northern or Southern California were aggregated into one common modem pool so you could increase the number of users per modem while actually increasing the level of service you provide? Think of the money you would save on modems as you grow and the customer complaints that would go away.

Would that interest you?

### **Offered By A Major Telephone Company**

What if the company that offered you that service was a large telephone company with over fifteen years experience in California and is already handling over 2 1/2 million calls a day?

Would that interest you?

### **Offers Digital Trunks That Support 56Kbps Modems**

What if there were a very economic way to offer 56Kbps dial up service with any one or all of the three 56Kbps modem technologies being offered?

Would that interest you?

## **Your Competitors Are Doing It**

What if your competitors took advantage of this offer to expand their service areas, improve their quality of service and reduce their costs and you didn't?

Would that affect your business?

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To receive a written proposal on the new telecommunications service for ISP's

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To arrange to talk to us about how you can take advantage of the new telecommunications service for ISP's, email us at:

● [ispsales@pacwest.com](mailto:ispsales@pacwest.com) ●

To find out more about offering 56Kbps service

● [Click Here](#) ●

To find out more about Pac-West Telecomm

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